

ACCWPA

Air Conditioning Contractors Western Pennsylvania

May
2023

Inside:

- 2023 Apprentice Graduation
- Winery Social
- 2022.2023 Apprentice Students

Volume 18, Issue 5

2023

Meeting Dates

May 11th

Board Mtg & Graduation

Guest Speaker:

Mike Schwartz

Place: Carmody's

June 8th

Board Meeting

Place: TBD

July/August

NO Board Meetings or
General Mtgs.

August 15th

ACCWPA Golf Outing
QuickSilver



ACCWPA

Air Conditioning Contractors Western Pennsylvania

The mission of the Air Conditioning Contractors of Western PA is to assist its members in managing their companies more efficiently, therefore becoming more profitable, together with increasing their exposure and credibility within the community.

2023 ACCWPA APPRENTICE GRADUATION

2023 ACCWPA Apprentice



Graduation Time!



Thursday, May 11th



4905 Grand Avenue (Neville Island)
Pittsburgh, PA 15225 – 412-458-1813
Upstairs Meeting Room

3:00 pm – Board Meeting

5:30 – 6:00 pm - Social (cash bar)

6:00 – 7:00 pm

Guest Speaker: Mike Schwartz, ACCWPA's 4th year teacher
Graduation Diploma Presentations

7:00 pm – Dinner Buffet and Social resumes (cash bar)

Dinner Buffet - \$45.00

RSVP: 724-687-7860 (phone, email, or fax)

NO cancellations after May 8th, noon!

No Shows will be billed.

Help us celebrate our graduates!!!



RESERVATION FLYER ON PAGE 3

Could employee turnover impact your business in 2023? By Federated Insurance

In today's competitive labor market, retaining quality employees is essential. Failing to keep talent at your business can have serious, and costly, consequences. When someone with specialized knowledge, relationships, or leadership potential leaves your business, the fallout could include:

- Expense and time related to recruiting, hiring, and training a replacement
- Weakened or lost relationships with customers, suppliers, and creditors
- Costly mistakes due to inexperience
- Lower morale among the remaining team members
- Decreased sales and profits

Two increasingly popular ways to help prevent employee turnover are workplace safety and private bonus plans.

1. **Workplace safety.** Employees want to feel safe at work, and know that you are committed to preventing an on-the-job injury that could forever change their lives. Making safety a priority sends a clear message to your team: you care about them.
2. **Private bonus plans.** With a private bonus plan, businesses pay select employees set bonuses at specific milestone years of employment. For example, an individual deemed particularly valuable to your operation may be offered a \$10,000 bonus after 5 years of service, \$12,000 after 10 years, and \$15,000 after 15 years, etc. Private bonus plans can be funded with a cash value life insurance policy. In this situation, the business applies for, owns, and pays the premiums on a cash value life insurance policy insuring the key employee. The business can then withdraw policy cash values as needed, and in accordance with policy terms to pay the scheduled bonuses.

Don't let employee turnover derail your 2023 goals. To learn more about promoting workplace safety or private bonus plans, reach out to your local Federated® [marketing representative](#).

This article is for general information and risk prevention only and should not be considered legal or other expert advice. The recommendations herein may help reduce, but are not guaranteed to eliminate, any or all risk of loss. Examples shown are for illustrative purposes only. The information herein may be subject to, and is not a substitute for, any laws or regulations that may apply. Qualified counsel should be sought with questions specific to your circumstances. ©2023 Federated Mutual Insurance Company.

**ACCWPA
Corner**



*Integrity is the
essence of
everything
successful.*

**PEACE, LOVE
and JOY
thru out 2023!**

**May 14th
MOTHERS DAY!**

**SmartWords
One Kind
Word can
change
someone's
entire day!**

Inspiration

An inspirational graphic with a white background and a burst of yellow and white dots radiating from the center. The text "Work Hard Dream Big Never Give Up" is written in a mix of black and white fonts. "Work" and "Never" are in a large, bold, black font, while "Hard", "Dream", "Big", and "Give Up" are in smaller, white, sans-serif fonts. The word "Never" is written in a cursive-like style.

2023 ACCWPA Apprentice



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Graduation - Diploma Presentations

7:00 pm – Dinner Buffet and Social resumes (cash bar)

Dinner Buffet - \$45.00

RSVP: 724-687-7860 (phone, email, or fax) – **NO cancellations after May 8th, noon!**

*** Important – RSVP is a must! ***

Email: pforker@accwpa.org or fax (724) 687-7860

Company _____

Name _____

Email address _____ Cell # _____

Dinner Buffet - \$45.00

NO Cancellations after May 8th NOON. No shows will be billed.

**IF YOU ALREADY MADE YOUR RESERVATIONS, THANKS!
PLEASE PASS THIS NOTICE TO SOMEONE ELSE THAT WILL BENEFIT!**



Not a Contractor or Associate member?

We'd love to serve you, too.

For additional information visit

www.accwpa.org

or call 724-687-7860

Email: pforker@accwpa.org

Additional reasons for membership are:

- Company membership applies to all employees of your firm.
- **NEW!! Contractors Free Associate Membership in Service RoundTable!!**
- Networking!!!
- Monthly meetings with informative presentations that benefit both the Contractor and Supplier.
- Relevant technical training and educational classes.
- 4-year Apprenticeship School with curriculum that is focused only on the HVAC industry!
- Monthly newsletters and email communications filled with industry information and updates.
- Insurance for member's company discount.
- Social Outings that everyone can participate
- And much more to come!



Join today!

ACCWPA is the Professional Alliance designed exclusively for today's HVAC/R Contractor!

2023

ASSOCIATE MEMBERS

BEAVER STEEL SERVICES, INC.

Kurt Treser, 412-429-8860

CARRIER ENTERPRISE BRYANT PGH.

Mike Marhefky, 412-568-3404

COMFORT SUPPLY

Dave Heckler – 412-921-6600

DONWIL COMPANY

Gregg Massetti – 412-787-1313

FEDERATED INSURANCE

Justin Harris – 412-720-4697

FILTECH INC.

Andy Komar – 412-461-1400

GEO. V. HAMILTON, INC.

Ed Wallace – 412-777-4405

H. GERHARDT SUPPLY

Harry R. Gerhardt – 412-279-4880

HABEGGER HVAC CORP.

C.J. Cameron – 412-469-1010

JOHNSTONE SUPPLY

Steve Bichey – 724-561-3345

LENNOX INDUSTRIES

Tom Wainwright – 614-578-0092

R. E. MICHAEL, LLC

Joe Kuczynski – 412-526-0881

ROBERTSON HEATING SUPPLY

Tim Leja – 412-922-4001

STANDARD AIR & LITE CORP.

Tom Baney – 412-920-6505



Mother's Day!

May 14th!

Membership Benefits...

Air Conditioning of Western PA

will continue to be your local industry partner,
as we have been since 1950.

Annual Membership Brings You the Following Benefits:

- Networking events
- Discounts on seminar
- Current info from local suppliers
- Legislative efforts
- Local website
- Technical training courses
- Apprenticeship program
State recognized
- Monthly newsletter
- Information of industry news
changes within the industry
- Insurance for member's company discount
- Code enforcement updates
- ACCWPA Apprenticeship School
- Voice for the local contractors
- Golf Outing
- Education opportunities for your technicians
office staff
- Advocacy agenda promote contractor interest
- Labor and HR legal advice before utilities
- Helping members to stay ahead of the curve
- 8 Monthly informative meetings



GRADUATION DAY!

May 11, 2023

It is Graduation Day for our

2023

ACCWPA Apprenticeship Class!

Please join us in congratulating
our Class of 2023!



Upcoming Meetings!

2023

General Meetings Schedule!

May 11th

Apprentice Graduation
Speaker: Mike Schwartz
ACCWPA's 4th Year Teacher
Place: Carmody's

June 9th

Board Mtg Only
Place: To be determined

July / August

No Meetings

August 15th

ACCWPA Golf Outing
QuickSilver



**Work Hard in
Silence,
Let Success
make the
Noise!**

Make Today Amazing

ACCWPA Social Outing at Great Oaks Winery!!



GREAT TIME BY ALL!!!



ACCWPA GOLF OUTING

Quicksilver

August 15th

10.00 AM SHOTGUN START



Misc. Info

Every Job is a

SELF- PORTRAIT

Of the Person
who does it.
Autograph your
work
with
Excellence!

AUTHOR UNKNOWN



ACCWPA Newsletter and all notices:

If you like to get our
ACCWPA Newsletter
send your
email address to:
pforke@accwpa.org



ACCWPA 2022.2023 APPRENTICES!



1st YEAR



2nd YEAR



3rd YEAR



4th YEAR

REMEMBER: Mother's Day – May 14th!



126 Resolution Drive • Mars, PA 16046-3719

ACCWPA is the Professional Alliance designed exclusively for today's HVAC/R Contractor!

Membership Advantages:

Networking with other contractors. This source of information is invaluable in handling problems within your own company. ACCWPA members help fellow members to be successful!



ACCWPA distributes ACCWPA Newsletters monthly to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ACCWPA provide.

Contributions or suggestions can be emailed to pforker@accwpa.org

ACCWPA is proud to be a Service Roundtable Affiliate Associate.



ACCWPA Upcoming Events

May 11th

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Guest Speaker: Mike Schwartz
Place: Carmody's

June 8th

Board Meeting
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July/August

NO Board Meetings or General Mtgs.

August 15th

ACCWPA Golf Outing
QuickSilver



2023 Officers and Directors



PRESIDENT:

Sue Pelles, Pelles Heating & Cooling 724-625-2444

VICE PRESIDENT:

John Wilcox, Wilcox Plbg & Htg 412-212-7525

TREASURER:

Chuck Rauch, Shearer Heating & Cooling 724-222-1830

SECRETARY:

Dave Williams, A-Air Company 412-728-5148

CONTRACTOR DIRECTORS:

Steve Woodring, Wade Heating & Cooling 412-787-1341
Rob Champe, Shearer Heating & Cooling (ACCWPA Past-President) 724-222-1830

ASSOCIATE DIRECTORS:

Mike Marhefky, Carrier Enterprise 724-989-9555
CJ Cameron, Habegger Corp. 724-550-6201
Colleen Karnes, Standard Air & Lite 412-920-6505

Executive Director:

Pat Forker Office/Fax 724-687-7860
pforker@accwpa.org Cell 412-760-5792