

- April Meeting – April 13th
- ACCWPA Pains of Hiring
- Flashlights

2023

Meeting Dates

April 13th

Board & General Mtg.
Hire Dimensions!
Place: Carmody's

May 11th

Board & Graduation
Guest Speaker:
Mike Schwartz
Place: Carmody's

June 8th

Board Meeting
Place: TBD

July/August

NO Board Meetings or
General Mtgs.

August 15th

ACCWPA Golf Outing
QuickSilver

ACCWPA

Air Conditioning Contractors Western Pennsylvania

The mission of the Air Conditioning Contractors of Western PA is to assist its members in managing their companies more efficiently, therefore becoming more profitable, together with increasing their exposure and credibility within the community.

2023 ACCWPA APRIL MEETING

Don't Settle with the Pains of Hiring

(I was told to use the same slides and presentation that I did at your Regional Event?)

This Presentation will outline the pains of what our contractors have been experience through their hiring and recruiting efforts. That the norm of what they have done in the past, will not work in the future and will continue to drive poor results. It educates on things they can do on their own to increase their recruiting to attract better applicants. It also will outline how they can save time while using a provider such as us to streamline their hiring and do what we can for them to be successful.

Austin Gumucio

Hiring Consultant - Implementation Manager

Over the past 8 years, Austin has helped thousands of home service companies and all companies alike increase their recruiting efforts to make better hires. The goal is to save time from the pains of hiring while focusing on the aspects that work best and drive results, Better Hires!

Hire Dimensions!

Thursday, April 13th



4905 Grand Avenue (on Neville Island)
Pittsburgh, Pa 15225 - 412-458-1813 Upstairs meeting room.

3:00 pm – Board Meeting ♦ 5:30 – 6:00 pm - Social (cash bar)

6:00 - 7:00 pm – Guest Speaker

7:00 pm – Dinner Buffet and Social resumes (cash bar)

Dinner Buffet - \$45.00

RESERVATION FLYER ON PAGE 3

Guide to Choosing the Right Flashlight...

Article by Grainger

A good flashlight can be invaluable on the job. Maintenance techs need them to see into machinery, and security guards use them while patrolling at night. Other workers may need a light in the event of a power outage, or if they need to enter an unlighted space. It's also important to consider any specifics of the working environment, for example, if you're working where hazards or chemicals are present or in a dirty environment. The best flashlight for your job will depend on the task at hand.

Types of Lights

Once you know the performance features you need, you'll need to choose the best type of flashlight for your purpose.

Handheld: The classic flashlight design. Handheld lights are durable, have a large battery capacity and are easy to grab at a moment's notice. However, they do require a free hand to operate.

Headlamps and Helmet Lights: These lights mount to the user's forehead with an adjustable elastic band. They naturally point in the direction you're looking, and they keep your hands free for work. However, most headlamps can only accommodate small battery packs, and it's hard to have a conversation without shining the beam in your coworkers' eyes.

Penlights and Inspection Lights: A favorite of maintenance workers, penlights are small enough to be clipped inside a shirt pocket, like a pen. They're easy to carry and can fit into tight spaces to inspect machinery. However, they tend to have small batteries and relatively low output, making them less useful outdoors.

Lanterns and Spotlights: Preferred by emergency services, lanterns and spotlights have more battery capacity and brighter bulbs than handheld lights. Spotlights cast a narrow beam that can pick out objects hundreds of yards away, while lanterns have a flood beam or a 360-degree aperture to illuminate a broad area.

Weapon-Mounted Flashlights: Security and law enforcement officers often mount these lightweight compact flashlights on the barrel of their service pistol or rifle. Many of these lights also have integrated targeting lasers, and some can be operated with remote switches, allowing the operator to turn on the light without taking their hands off the gun's stock.

Hand Crank and Power Outage Lights: Crank lights are relatively dim, but they never need batteries. Some hand crank flashlights also have a radio to keep you informed during a natural disaster. Plug-in emergency lights serve as a nightlight, but in a power outage they can be unplugged from the wall and used as a flashlight.

Key Flashlight Features

To choose the right light, you'll need to think about some key features. For example, a flashlight's brightness, run time and beam distance are three elements to consider in relation to each other. If you run a light on a high output setting, it will shine brightest, but it will also use a lot of battery. Similarly, if you run the light on a lower setting, it will be less bright but can send light out farther affecting beam distance. Here are some features to think about when purchasing a flashlight.

Brightness: A flashlight's brightness is measured in lumens, which can range from under 50 to over 500. A 50-lumen light is good for indoor use, when you just need to see the floor ahead and light up objects within arm's reach. A 500-lumen light is great for a security guard scanning a fence line, but it may be too bright for close-up work.

Continued on page 4

ACCWPA
Corner



*Integrity is the
essence of
everything
successful.*

**PEACE, LOVE
and JOY
thru out 2023!**



**Smart Words
One Kind
Word can
change
someone's
entire day!**

Inspiration

**Work
HARD
Dream
BIG
Never
GIVE UP**

Don't Settle with the Pains of Hiring

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Dinner Buffet - \$45.00

RSVP: 724-687-7860 (phone, email, or fax) – **NO cancellations after April 10th, noon!**

*** Important – RSVP is a must! ***

Email: pforker@accwpa.org or fax (724) 687-7860

Company _____

Name _____

Email address _____ Cell # _____

Dinner Buffet - \$45.00

NO Cancellations after April 10th - NOON. No shows will be billed.

**IF YOU HAVE ALREADY MADE YOUR RESERVATIONS, THANKS!
PLEASE PASS THIS NOTICE TO SOMEONE ELSE THAT WILL BENEFIT!**

Guide to Choosing the Right Flashlights — continued from page 2

Multiple Light Output Modes: You may not always want to use your flashlight at full brightness. A 300-lumen beam is great for investigating distant objects, but if you're just walking around, you'll probably want to click it to a dimmer output mode and conserve the batteries.

Run Time: A flashlight's operational time depends on its brightness and battery capacity. Run time is always a tradeoff: a bright and compact light may run less than two hours, while some bulkier flashlights can last all shift. Run time will be most impacted by how often you run your light at a high output level vs. low or medium output levels.

Beam Pattern, Adjustability, and Distance: A flashlight's beam can be a narrow spotlight or a broad flood pattern, and some lights have adjustable beam patterns. Beam distance (the range at which the flashlight is about as bright as a full moon) depends on both brightness and beam pattern. Some spotlights illuminate objects a full mile away, while a small keychain light's beam might fade at 15 meters.

Body Material: Flashlight cases are typically made of plastic or aluminum. Aluminum dissipates the bulb's heat, extending its lifespan. Plastic has better chemical resistance and is less electrically conductive.

Mount Types: Some flashlights come with clips, clamps, magnetic strips or freestanding bases that allow for hands-free illumination. Right-angle flashlights have their bulb pointing at a right angle to the case, keeping the beam pointed straight ahead when the light is clipped to a worker's vest.

Special Operating Modes: Some flashlights have an automatic flashing "beacon" mode to signal rescue crews in an emergency. Others have built-in laser pointers that allow workers to pinpoint a place they're showing colleagues.

Bulb Type: Most new flashlights use bright, high-efficiency LED bulbs, but more economical incandescent models are still available.

Rechargeable: Most flashlights will run down their batteries within a few hours. So if you're regularly using your flashlight, a rechargeable lithium battery can cut down on operational costs.

Battery Size: The flashlight's weight and run time will depend on its battery size. A "D" cell battery holds more charge than a AAA, but it will be bulkier and heavier to carry around. If your facility has a lot of flashlights, it's convenient if they all use the same battery size.

Hazard Classified Flashlights: These safety-rated handheld flashlights meet International Electrotechnical Commission standards for spark-free operation, while flashlights with a Hazard Classification meet National Electric Code guidelines for safe operation in areas with flammable vapors or combustible dust.

IP and Drop Rating: Flashlights with IP (ingress protection) ratings are tested for water and dust resistance. Ratings range from splashproof (IPX4) to fully submersible and dust tight (IP68). Lights can also be rated for drop resistance, tested to survive drops from 1 to 7 meters.

Flashlight Accessories: In addition to replacement battery packs, chargers and bulbs, flashlights can be accessorized with mounts and holsters. Handheld lights can also be fitted with wands and cones that glow a bright orange when the light is on, creating a baton for directing traffic at night.

With the right flashlight, you'll be prepared to take on jobs in the dark. Visit the Know How Equipment section for more information about the tools and equipment you need to keep your business running smoothly.

The information contained in this article is intended for general information purposes only and is based on information available as of the initial date of publication. No representation is made that the information or references are complete or remain current. This article is not a substitute for review of current applicable government regulations, industry standards, or other standards specific to your business and/or activities and should not be construed as legal advice or opinion. Readers with specific questions should refer to the applicable standards or consult with an attorney.

Misc. Info

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Of the Person
who does it.
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Excellence!

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ACCWPA

Air Conditioning Contractors Western Pennsylvania



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Air Conditioning Contractors Western Pennsylvania

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"Be There Fund"

(Must be an ACCWPA member to Win!)

Next General Meeting - \$30.00

Membership Benefits...

Air Conditioning of Western PA

will continue to be your local industry partner,
as we have been since 1950.

Annual Membership Brings You the Following Benefits:

- Networking events
- Discounts on seminar
- Current info from local suppliers
- Legislative efforts
- Local website
- Technical training courses
- Apprenticeship program
State recognized
- Monthly newsletter
- Information of industry news
changes within the industry
- Insurance for member's company discount
- Code enforcement updates
- ACCWPA Apprenticeship School
- Voice for the local contractors
- Golf Outing
- Education opportunities for your technicians
office staff
- Advocacy agenda promote contractor interest.
- Labor and HR legal advice before utilities
- Helping members to stay ahead of the curve
- 8 Monthly informative meetings



MARK YOUR CALENDAR!

ACCWPA Golf Outing

Quicksilver

2000 Quicksilver Road, Midway PA 15060

10:00 am Shotgun Start

Tuesday

August 15th

2023

Upcoming Meetings!

2023

General Meetings Schedule!

April 13th

Board & General Mtg.
Hire Dimensions!
Place: Carmody's

May 11th

Board Mtg. & Graduation
Guest Speaker: Mike Schwartz
Place: Carmody's

June 8th

Board & General Mtg.
TBD



**Work Hard in
Silence,
Let Success
make the
Noise!**

SPRINGTIME!!

**Make
Today
Amazing**

April Showers bring May Flowers





**Not a Contractor or Associate member?
We'd love to serve you, too.**

For additional information visit

www.accwpa.org

or call 724-687-7860

Email: pforker@accwpa.org

Additional reasons for membership are:

- Company membership applies to all employees of your firm.
- **NEW!! Contractors Free Associate Membership in Service RoundTable!!**
- Networking!!!
- Monthly meetings with informative presentations that benefit both the Contractor and Supplier.
- Relevant technical training and educational classes.
- 4-year Apprenticeship School with curriculum that is focused only on the HVAC industry!
- Monthly newsletters and email communications filled with industry information and updates.
- Insurance for member's company discount.
- Social Outings that everyone can participate
- And much more to come!



Join today!

ACCWPA is the Professional Alliance designed exclusively for today's HVAC/R Contractor!

2023

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**Administrative professional Day
April 26th!**

April Showers bring MAY FLOWERS!



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ACCWPA is the Professional Alliance designed exclusively for today's HVAC/R Contractor!

Membership Advantages:

Networking with other contractors. This source of information is invaluable in handling problems within your own company. ACCWPA members help fellow members to be successful!



ACCWPA distributes ACCWPA Newsletters monthly to members and selected non-members, so that all those in the HVAC/R industry can keep informed of issues regarding our trade, and Chapter activities. We hope the non-members will see this newsletter as an example of the quality services that ACCWPA provide.

Contributions or suggestions can be emailed to pforaker@accwpa.org

ACCWPA is proud to be a Service Roundtable Affiliate Associate.



ACCWPA Upcoming Events

April 13th

Board & General Mtg.
Hire Dimensions!
Place: Carmody's

May 11th

Board Mtg/ & Graduation
Guest Speaker: Mike Schwartz
Place: Carmody's

June 8th

Board Meeting
Place: TBD

July / August

NO Board Meetings or
General Mtgs.



2023 Officers and Directors



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